Securities Law Bulletin

Proposed Amendments to the Rules Regulating Take-Over Bids in Canada

By: Martin E. Kovnats, Jeffrey K. Merk and Andrew Magnus

On March 31, 2015, the Canadian Securities Administrations (the "CSA") published for comment significant amendments to the rules regulating takeover bids in Canada (collectively, the "Proposed Bid Amendments"). In this Securities Law Bulletin we will:

- 1. describe three of the most significant amendments contained within the Proposed Bid Amendments;
- 2. provide a sample timeline illustrating the impact of the Proposed Bid Amendments on a hostile takeover bid; and
- 3. highlight certain effects of the Proposed Bid Amendments on those persons or entities considering making a hostile take-over bid in the event that the Proposed Bid Amendments are adopted in the current form.

Three Significant Amendments

As highlighted by the CSA, the key amendments set forth in the Proposed Bid Amendments would require that all non-exempt take-over bids:

 "receive tenders of more than 50% of the outstanding securities of the class that are subject to the bid, excluding securities beneficially owned, or over which control or direction is exercised, by the offeror or by any person acting jointly or in concert with the offeror (the Minimum Tender Requirement);

- be extended by the offeror for an additional 10 days after the Minimum Tender Requirement has been achieved and all other terms and conditions of the bid have been complied with or waived (the 10 Day Extension Requirement); and
- 3. remain open for a minimum deposit period of 120 days unless
 - the offeree board states in a news release a shorter deposit period for the bid of not less than 35 days that is acceptable to the offeree board, in which case all contemporaneous takeover bids must remain open for at least the stated shorter deposit period, or
 - the issuer issues a news release that it has agreed to enter into, or determined to effect, a specified alternative transaction, in which case all contemporaneous take-over bids must remain open for a deposit period of at least 35 days

(the 120 Day Requirement)."1

Sample Timeline

The following sample timeline illustrates the potential impact of the Proposed Bid Amendments on a hostile takeover bid in the event that the Proposed Bid Amendments are adopted in the current form.

Sample Hostile Take-over Bid Timelines **Proposed New Regime Existing Regime** Commence offer by Commence offer by advertisement in daily advertisement in daily newspaper and newspaper and Day 1 Day 1 request shareholder request shareholder list from target list from target Target must provide Target must provide Day 10 Day 10 shareholder list to shareholder list to offeror offeror Offeror to mail offer Offeror to mail offer and take-over bid and take-over bid Day 10 + 2Day 10 + 2circular and collateral circular and collateral **Business Days Business Days** documents to target documents to target shareholders shareholders Target to prepare and Target to prepare and send director's circular - Day 15 send director's circular - Day 15 to target shareholders to target shareholders No Effect By Proposed New Regime Minimum tender condition of 50% of No minimum shares subject to the take-over bid (excludtender condition Effect By ing shares of target owned by offeror) **Proposed New Regime** Take-over bid must be extended for an Minimum deposit additional 10 days after minimum tender period for sharehold-Day 35 condition is met (and all other conditions ers to deposit and are complied with or waived) take up shares under the take-over bid Minimum deposit Payment by offeror of Day 35 + 3period for shares taken up under **Business Days** shareholders to the take-over bid deposit and take up shares under the take-over bid, unless the target directors Day 120 issue a news release stating that an initial deposit period of not more than 120 days and not less than 35 days is acceptable to the target directors Payment by offeror of Day 120 + 3 shares taken up under **Business Days** the take-over bid

Certain Effects of the Proposed Bid Amendments

Some of the effects of the Proposed Bid Amendments on those considering making a hostile take-over bid in the event that the Proposed Bid Amendments are adopted in the current form include:

- The Minimum Tender Requirement and the 10 Day Extension Requirement are intended to address the "pressure to tender" and other related matters, and could be viewed as resulting in a take-over bid now requiring a "majority of the minority" approval for a takeover bid and as providing an extension of the time in which a shareholder can tender to join the majority once the majority has tendered to the hostile take-over bid;
- The 120 Day Requirement will in essence provide every target company with a shareholders' rights plan (or poison pill) since the board of directors of the target company will have up to 120 days (much longer than the 45-60 days after the commencement of the bid that poison pills typically would provide) to seek alternative proposals to enhance shareholder value, which was the stated purpose of poison pills. This additional time period will allow, among other things, the board of directors of the target to receive an additional proposal but will also afford additional hostile offerors the opportunity to emerge;
- The 120 Day Requirement, when coupled with the current requirement under the existing take-over bid regime that a take-over bid not be subject to a financing condition, will mean that an offeror will require financing commitments

- with a longer expiration period than required under the existing take-over bid regime, likely resulting in additional commitment fees to be paid by the offeror to its capital provider(s); and
- The 120 Day Requirement, together with the ability of the board of directors of the target company to reduce the deposit period less than 120 days but greater than 35 days, creates a meaningful incentive for offerors (or potential offerors) to negotiate with the board of directors of the target company to arrive at a more amicable solution or leave the bidder with greater transaction uncertainty over an extended period of time.

The Proposed Bid Amendments can be found on the Ontario Securities Commission website. The Proposed Bid Amendments are open for comment until June 29, 2015.

¹ Proposed Amendments to Multilateral Instrument 62-104 *Take-Over Bids* and Issuer Bids (MI 62-104) and Proposed Changes to National Policy 62-203 *Take-Over Bids and Issuer Bids* (NP 62-203). See: http://www.osc.gov.on.ca/documents/en/Securities-Category6/csa_20150331_62-104_rfc-proposed-admendments-multilateral-instrument.pdf

If you have questions regarding this articles, please contact the authors or any member of the Aird & Berlis LLP Corporate Finance Group:

Lawyers:

Sherri Altshuler	416.865.3081	saltshuler@airdberlis.com
Christopher F. Berrigan	416.865.3065	cberrigan@airdberlis.com
Geoff Clarke	416.865.7711	gclarke@airdberlis.com
Melanie Cole	416.865.4638	mcole@airdberlis.com
Thomas A. Fenton	416.865.4631	tfenton@airdberlis.com
Tony Gioia	416.865.3403	tgioia@airdberlis.com
Mathew Goldstein	416.865.4637	mgoldstein@airdberlis.com
Rebecca Kacaba	416.865.7707	rkacaba@airdberlis.com
Steven Kelman	416.865.3446	skelman@airdberlis.com
Richard M. Kimel	416.865.3961	rkimel@airdberlis.com
Martin E. Kovnats	416.865.3419	mkovnats@airdberlis.com
Matthew V. Liberatore	416.865.4639	mliberatore@airdberlis.com
Andrew Magnus	416.865.4744	amagnus@airdberlis.com
Jeffrey K. Merk	416.865.7768	jmerk@airdberlis.com
Anne E. Miatello	416.865.7717	amiatello@airdberlis.com
Margaret T. Nelligan	416.865.7710	mnelligan@airdberlis.com
Jonathan Tong	416.865.3413	jtong@airdberlis.com
Graham Topa	416.865.4739	gtopa@airdberlis.com
Jennifer A. Wainwright	416.865.4632	jwainwright@airdberlis.com

AIRD & BERLIS LLP

Barristers and Solicitors

Brookfield Place
181 Bay Street, Suite 1800
Toronto, Ontario, Canada
M5J 2T9
T 416.863.1500 F 416.863.1515
www.airdberlis.com

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