

# ARI BLICKER'S TOP 10 INTERVIEW TIPS

1 Prepare, don't rehearse. Scripted interviews generally fall flat.

1

10 Reflect on what is important to you and your long term goals. Choose the place that feels best for you over the long term, professionally and personally. Don't underestimate the importance of firm culture and working relationships.

10

2 Research the firm. Go beyond the firm's website. Learn its strengths. And talk to its students.

2

9 Convey interest and enthusiasm; stay in touch.

9

3 Be yourself (the professional version). Candidates who come across as authentic fare best in the interview process.

3

## TOP 10 INTERVIEW TIPS

8 Treat everyone with respect. Don't make assumptions about the level of influence a representative of the firm may have or about their position within the firm's hierarchy.

8

4 Approach the interview as a learning experience. Be thoughtful (not mechanical) in the questions you ask and the responses you offer.

4

7 Pay attention to body language (your own and the interviewer's). Be generous with eye contact. Make an effort to remember the names of your interviewers.

7

5 Engage in a dialogue, not a speech. Listen. Get your interviewers to "talk shop" with you.

5

AIRD BERLIS

6 Ask questions that are meaningful to you. Ask questions that demonstrate that you are thinking about a long-term future at the firm. Don't ask questions that are designed to impress. They usually come across as "canned."

6